

**Europass
Curriculum Vitae**

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Personal information

First names, Surname Fabio Alessandro Focarile
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Nationality Italian
Date of birth 15.02.1954
Gender Male

Desired employment

Management consultant
Marketing consultant
Training and development manager
Project manager health care and fitness
Health economist and outcome researcher
Controller in healthcare organizations

Work experience

Dates	October 2008 to present
Occupation or position held	Quality system manager, marketing manager
Main activities and responsibilities	Project and quality system management of a fitness promoting project for people over 50 years in the province of Padua (Italy) based on research evidence
Name and address of employer	FISBE-ASCUM, an association of 18 gyms and wellness centers together with the local Health agency of Padua
Type of business or sector	Quality management and marketing consulting in fitness promotion
Dates	August 2003 to July 2009
Occupation or position held	Management consultant, training and development manager
Main activities and responsibilities	In charge of the planning, coordination and management of several projects aimed at improving quality of care and prevention activities for the elderly people in the Province of Padua. Projects and Evidence Based local guidelines on cardiac heart failure, COPD, stroke.
Name and address of employer	Sustainability reports of the Azienda Ospedaliera of Padua from 2003 to 2007. Unità Socio Sanitaria Locale 16 Padua (Italy) – (Local Health Agency in charge of providing health services to a catchments area of 400.000 inhabitants)
Type of business or sector	Consulting in health care
Dates	August 2000 to July 2003
Occupation or position held	Quality Manager
Main activities and responsibilities	In charge of the planning and implementation of Quality Management System according to ISO 9001:2000. 75 Units certified. Strategic planning and budget goals monitoring
Name and address of employer	Azienda Ospedaliera Istituti Ospitalieri di Verona (Italy) Teaching hospital – 85.000 admissions per year
Type of business or sector	Strategic Manager Health care (Hospitals)



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Dates	January 1998 to July 2000
Occupation or position held	Direttore Generale (CEO) of the Health and Social Services department of the Liguria Region (1.800.000 inhabitants)
Main activities and responsibilities	In charge of <ul style="list-style-type: none"> • Regional Health Plan • Strategic planning and reorganization of the Regional Health Service and substantial improvement of the economic balance • Several projects, among which: Implementation of a Central (and only) Clinics Booking Unit, Genoa (900.000 people served)
Name and address of employer	Regione Liguria Via Fieschi 15 Genova Italy
Type of business or sector	CEO in public administrations
Dates	1985 to 1997 and 2000 to present
Occupation or position held	Management consultant and training manager
Main activities and responsibilities	Tens of projects in health care relating to: <ul style="list-style-type: none"> Evidence Based Medicine Health Education Quality of care Balanced Score card Social Sustainability Reporting
Name and address of employer	Several Health Agencies of the Lombardia, Liguria and Veneto Regions in Italy
Type of business or sector	Training and consulting in Health Care Quality Systems Strategic planning and reporting
Dates	1980-1990
Occupation or position held	Hospital pediatrician (Ospedale Sacco, Milano) (1980-1983)– Family pediatrician (1983-1990)
Main activities and responsibilities	Care of patients with thyroid and other endocrinological diseases. Ambulatory and home care of children aged 0-14 years.
Name and address of employer	National Health Service Italy
Type of business or sector	Hospital care, ambulatory Care
Dates	1983-1987
Occupation or position held	Junior researcher – Clinical Pharmacology
Main activities and responsibilities	Development of a drug formulary for family practitioners
Name and address of employer	Istituto Ricerche Farmacologiche Mario Negri
Type of business or sector	Medical education on drug use - Research



3. CV Fabio Focarile

Education and training

- Date and title 2003 Master in Business Administration (European degree, 3 year course)
- Organization Profingest Bologna, Italy
- Date and title 2002 Quality System Manager (240 hours)
- Organization AICQ Milano, Italy
- Date and title 1994 Specialty degree in Health Statistics
- Date and title 1982 Speciality degree in Pediatrics
- Date and title 1979 Graduation in Medicine (Laurea in Medicina e Chirurgia)
- Organization University of Milano Faculty of Medicine

Personal skills and competences

- Mother tongue
- Other languages
- Self-assessment European level(*)

Italian

Understanding				Speaking				Writing	
Listening		Reading		Spoken interaction		Spoken production			
B2	Independent user	C1	Proficiency user	C1	Proficiency user	C1	Proficiency user	B2	Independent user
A2	Basic user	A2	Basic user	A2	Basic user	A2	Basic user		
A1	Basic user	A1	Basic user	A1	Basic user	A1	Basic user		
A1	Basic user	A1	Basic user						

(*) Common European Framework of Reference for Languages

- Social skills and competences
 - Good ability to successfully motivate people towards goals (coordination of several multisite projects)
 - Good experience in multiprofessional environments
 - Good communicating ability both verbal and written (non-academic and academic teaching, several health education manuals for patients and teachers)
- Organisational skills and competences
 - Good knowledge and experience of methods and tools of project management
 - Capability to manage my own time and to meet deadlines and objectives
 - Good experience in writing procedures and related documents following Quality System standards
 - Goal - oriented working attitude
- Technical skills and competences
 - Oriented to the creation of value for customers and stakeholders
 - Knowledge and use of ISO 9001:2000 standards (System projecting, implementation and management)
 - Knowledge of European Foundation for Quality Management (EFQM) model
 - Knowledge of standards for Social Reporting GRI and AA 1000
 - Knowledge and use of Balanced Scorecard
 - Individual and team problem solving
 - Medical literature search
 - Meta-analysis
 - Teaching of medical literature critical appraisal
 - Teaching how to plan and write medical research papers
- Computer skills and competences
 - Good command of Microsoft Office™ tools (Word™, Excel™ and PowerPoint™). Use of computer since 1980.
 - Intermediate knowledge of HTML (implementation of sites for personal leisure/commercial projects) and CSS
 - Previous use of statistical packages SPSS (advanced) and SAS (intermediate) (Several epidemiologic studies and publications)



Artistic skills and competences

Other skills and competences

Driving licence

Additional information

4. CV Fabio Focarile

- Interests in figurative arts, design and architecture
- Previously skipper and sailing teacher. It was very useful in improving communication and social skills
- Alpinism (on ice and rock, ski-alpinism), very useful to gain emotional and physical control in difficult conditions

A, B

Publications:

- Curare la Qualità [Taking care of quality]. A. Bonaldi, F. Focarile, A Torreggiani. Guerini editore, Milano, 1994
- Indicatori di qualità per l'assistenza sanitaria [Quality indicators in health care]. CTS Torino 1997 and 2000.
- More than 50 articles mostly in Italian but also in English on epidemiology, health care health education and health economics